

### Other PSE commercial incentive programs include:

- Commercial kitchen rebates including fryers, steam cookers, hot-food-holding cabinets, and efficient freezers and refrigerators
- Custom energy-efficiency grants for new construction and retrofit of existing buildings
- High-efficiency air conditioners and heat pumps
- LED exit signs
- Lighting controls including occupancy sensors and timer switches
- Natural gas boiler tune-up
- Premium HVAC service
- Seven-day programmable thermostats
- Small-business lighting
- Variable-speed drives (VSDs)
- Vending-machine controllers

### PSE is committed to energy efficiency

At PSE, we believe that your participation in this program will benefit your business while helping us achieve our ambitious energy-efficiency goals.

**For more information about this program and other energy-efficiency programs, please contact a PSE Energy Advisor at 1.800.562.1482 or visit PSE.com.**

We offer a suite of innovative energy-efficiency programs and incentives to help you reduce your energy usage and improve your bottom line.

As Washington state's oldest and largest energy utility, serving more than 1 million electric customers and 729,000 natural gas customers, Puget Sound Energy works hard to meet the energy needs of our growing customer base. Through energy-efficiency measures, acquisitions of sustainable energy resources, and investments in infrastructure, PSE is a regional leader in delivering energy that is not only safe, reliable and reasonably priced, but environmentally responsible. PSE's efforts extend across the state to our Wild Horse wind and solar facilities in Central Washington and our Hopkins Ridge Wind Facility in Eastern Washington. These resources make PSE one of the largest producers of clean renewable energy in the Pacific Northwest.



PO Box 90868, EST-10W • Bellevue, WA 98009-0868 • PSE.com

## ELECTRONICALLY-COMMUTATED MOTOR

### REBATE

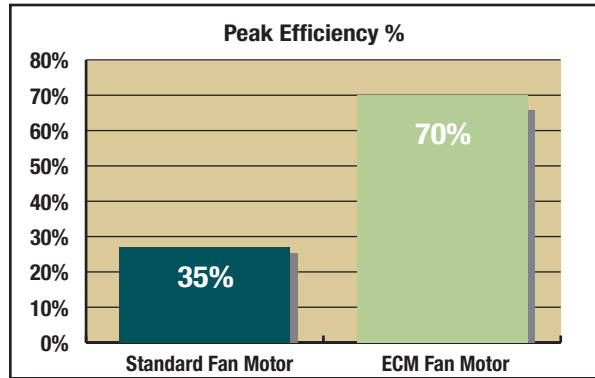
Install ECMs as part of your HVAC project and **receive a rebate** from Puget Sound Energy!



## THE PROBLEM

### Inefficient motors waste energy and money

- HVAC systems are complex, often requiring numerous electric fan motors to move air throughout a building.
- Inefficient fan motors are common in existing HVAC systems. These motors can cost you as much as 60 percent more in unnecessary and avoidable energy costs.



**Standard motors can be 60 to 75 percent less efficient than electronically-commutated motors**

### How much is your HVAC fan motor costing you?

## THE SOLUTION

### PSE's ECM rebate program

- ECMs are more efficient, operate at lower temperatures, run with less resistance, and produce a higher output than other motors.
- Install ECM fan motors in your HVAC retrofit or new construction project and Puget Sound Energy will provide you with a rebate of \$0.12 for every square foot served by the HVAC fan.

Contact a PSE Energy Advisor at 1.800.562.1482 or visit the "For Your Business" section of PSE.com for more information

## THE BENEFITS

- 1 Save now** – PSE rebate will help reduce your initial equipment cost.
- 2 Save later** – ECMs can lower your fan motor energy costs by up to 60 percent compared to standard fan motors.
- 3 Higher-quality equipment – ECMs provide:**
  - More reliability and longer equipment life
  - Higher conductivity
  - Greater torque
  - Less risk of overheating
  - More power while maintaining performance quality

## HOW IT WORKS

- 1 Contact PSE**
  - Submit your pre-approval application form to PSE. Forms are available at PSE.com in the "For Your Business" section or by calling a PSE Energy Advisor at 1.800.562.1482.
  - Receive written pre-approval for the project from PSE (you will receive pre-approval notification from PSE within 10 business days).
  - Purchase and install qualifying equipment
- 2 Submit rebate application to PSE for payment**

Please include the following:

  - Completed pre-approved application form
  - Copy of sales invoice
- 3 See the benefits**
  - Receive your rebate from PSE
  - See energy savings from your electronically commutated motors