



Rental Program Comparison		
Rental Agreement Terms	Puget Sound Energy	Grand HVAC Leasing
100% Worry-Free Coverage		
100% Coverage of Replacement and Repairs	✓	✓
24/7 Emergency Replacement or Repairs	✓	✓
Trusted Contractor Partners	✓	✓
Replacement Options*		
Replacement Starts a New Lease Term	✓	✓
Replacements Include Code Upgrade Costs	✗	✓
Tankless Replacement Options	✗	✓
HVAC Bundling Options	✗	✓
Rental Payments		
Worry-Free Automatic Payment Options	✓	✓
Guarantee Monthly Rental Rate for 24 Months	✗	✓
4.9% Cap on Annual Price Increase After 24 months**	✗	✓
Rental Terms		
Rental Term Length*	12 Months	36 Months
Ownership Option After 36 Months	✓ with a payoff	✓ without a payoff
Automatic Extended Protection at the End of the Term	Monthly	Annual
Cancellation Terms	✓ Pay out value of equipment	✓ Pay out remaining months on term
Easily Transferrable	✓	✓
<p>*Customers who upgrade or replace their equipment will be placed on a new customer agreement. Term and rental rate will vary with equipment replacements or upgrades. **Grand HVAC Leasing has never increased customers' rental fees!</p>		