



The Valley Athletic Club strengthened their bottom line with PSE's business lighting program, with annual energy savings of more than \$24,000.

## Lighting case study: Athletic clubs

### Commercial customers light up from significant savings

There's a universal theme among commercial customers who take advantage of incentives offered through Puget Sound Energy's Business Lighting program. They're thrilled with the results, and often pleasantly surprised by how much! That welcome feeling of surprise is directly tied to the financial boost customers get from their PSE incentives when they pursue lighting upgrades — through small jobs or very large ones.

#### The Valley Athletic Club

The Valley has been a Thurston County staple for more than 40 years. As the building aged, business owners knew it was important to reinvest in the facility and make efforts to conserve energy. Incentives from PSE encouraged them to pursue a large upgrade to their indoor tennis facility, which has been met with rave reviews from their membership.

Valley employed Sports Interiors, a PSE-approved contractor, to do the project installation. "The fact that we work closely with PSE made the whole incentive application process seamless for them," says Jody Hickey, general manager of The Valley Athletic Club.

"It made good environmental and business sense.  
A win-win!"

Jody Hickey, The Valley Athletic Club

#### Energy savings at a glance



**297,718 kWh**  
ELECTRIC SAVINGS



**\$24,300**  
ENERGY SAVINGS



**26%**  
PERCENTAGE OF PROJECT COST  
COVERED BY PSE INCENTIVE

Energy and cost savings are annual.



Lighting upgrades at Cedar Park Christian High School's gymnasium require almost no maintenance and have reduced the school's energy bill by more than \$4,000.

## Cedar Park Christian High School

Upgrading the gymnasium lighting meant an impressive before and after comparison for Cedar Park Christian High School, but there was another benefit for the Bothell-based school, as well. The new lights require almost no maintenance. Before the retrofit project, school facility managers would have to cover the gym floor, bring in a lift to reach the lights and hire additional labor to perform the maintenance work. The school was happy to realize cost savings there, too.

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